

Global Chief Executive Officer

About Toniic

Toniic is a non-profit global network of impact investors - investors seeking positive social and environmental impact alongside financial return, most of whom are also philanthropists. We are a community of private asset owners - high net wealth individuals, family offices, and foundations in more than 25 countries who are active impact investors. We also conduct key field building activities. The Toniic team of about 20 people is fully virtual, providing services globally. While most of the team is located in the United States, a portion of the team is located in the regions they serve. We have a highly collaborative, high performance and dynamic culture, with high bandwidth for addressing the needs of our members and partners, an attitude of personal responsibility, proactivity, self-awareness, and a style that thrives in the "Work from Home" environment.

About the Role

Toniic is seeking a visionary, strategic and operationally experienced global Chief Executive Officer. The ideal candidate will have run successful businesses, have a deep passion for impact investing, and have proven experience in managing global, multicultural organisations. The CEO will drive the overall strategic direction, operational excellence, and global expansion of our mission and reach.

General Information

Type:	Full time Exempt
Compensation:	\$250,000
Reports to:	Board of Directors (on which the CEO serves as a voting member)
Location:	The search is open to candidates globally, though a location in the US Eastern Time Zone best minimises work outside of standard working hours.

More About Toniic

The core asset of Toniic is its global, vibrant members who are committed to "lead by example." Our members include many of the pioneers in impact investing around the world, who continue to push the envelope, and yet who are warmly welcoming to newcomers. Many speak of the unique "magic" of this community, which is hard to capture in words.

We pitch a broad tent, open to investors working in a wide variety of themes and sectors globally. We have members seeking to tweak the operation of capitalism to make it more inclusive and to better incorporate social and environmental impacts, and those who see the need for much more fundamental change. Some are focused on market rate investments, some are exploring systems change investing, and some are champions of catalytic capital as an approach to address gaps caused by the unmanaged externalities of the market.

Our tagline is "moving money and mindsets." We "move money" with a co-investment opportunity matching system for private investments in direct deals and funds with a successful and impactful process we have honed for over a decade. We "move mindsets" with education and exploration: we have a formal online education program in impact investing, and we explore trending topics as a community in our many virtual and live gatherings.

The most committed members are a part of our "100% Network," a place for deep exploration and



peer support. This group investigates questions such as one's relationship to wealth, trading endless accumulation in favour of "enough," developing a collective approach to fostering systemic change, exploring alternative ownership models, and/or integrating "polycapital," all approached with an attitude of curiosity and mutual support.

Key Responsibilities of the CEO

Strategic Leadership:	Evolve the vision, mission, programs and offerings of the organisation to maximise our impact.
Business Management:	Run the business; oversee daily operations, ensuring efficiency and effectiveness across all functions, including finance, fundraising, marketing, sales, member services and field building programs; provide strategic direction for all platforms and processes.
Team Management:	Lead and provide regular feedback to all team members.
Financial Management:	Primary P&L, Balance Sheet, annual budget, tax and audit compliance responsibility for the organisation.
Fundraising:	Develop and execute fundraising strategies to secure resources necessary for growth and sustainability.
Global Expansion:	Identify and pursue opportunities for growth and expansion in new and existing markets, enhancing the network's global presence and impact.
Board Management:	Manage relationships with the Board of Directors; serve as management liaison to Governance and Finance Committees of the Board of Directors.
Membership:	Bridge differences across, maintain strong relationships with, and provide inspirational leadership to the dynamic and accomplished global community of Tonic members. Serve as a skilled facilitator of gatherings.
Culture:	Maintain standards of excellence; set the cultural tone for both team and members; navigate a winning path for the organisation through an increasingly polarised society.
Stakeholder Engagement:	Nurture and grow strong relationships with network partners, promoting the organisation's value and impact.



Qualifications

- Extensive business leadership experience
- Highly experienced leader in impact investing or a relevant adjacency
- Investment experience and/or practical understanding of impact investing industry
- Experience engaging effectively with a wide range of high net wealth individuals, family offices, and foundations
- English proficiency

Skills and Temperament

- Passion for impact investing
- A [growth mindset](#)
- Operationally minded and hands-on. Toniic is leanly resourced, so the CEO should expect to roll up their sleeves and participate in day-to-day matters across organisational functions.
- Skilled and experienced group facilitator
- Experience working globally and cross-culturally, with the personal flexibility to work across global time zones
- Ability to lead a fully virtual, dynamic, geographically dispersed organisation
- Active listener with emotional intelligence, comfortable with a highly collaborative leadership style
- The current team culture aspires to principles of [radical candour](#), [embracing vulnerability](#), [servant leadership](#) and [conscious leadership](#). We share this not prescriptively, but to provide insight into our current culture. If you have a different perspective or leadership style, we are open to hear - please tell us about it!
- A style that works for bridging across the diverse perspectives of the community.
- A balance of confidence and humility
- Willingness and ability to undertake regular regional and international travel on a modest budget

Benefits

- Work from Home
- Four weeks of paid team-wide office closure annually, in addition to standard and floating holidays and four weeks of paid time off annually
- For applicants based in the United States, subsidised health insurance, 401k plan, and access to dental, life, accidental death and disability insurance

To Apply

- Send a resume and cover letter describing why the role appeals to you and what you would bring to it. Please send to ceosearch@toniic.com. Applications will be accepted until August 2, 2024. **Applications without a cover letter will not be considered.** Due to the volume of applications and our manual review process, only candidates proceeding to the next step will be contacted.
- Toniic aims for a more just and inclusive world. We encourage diverse candidates to apply!